

## Abengoa Bioenergy : The Global Ethanol Company

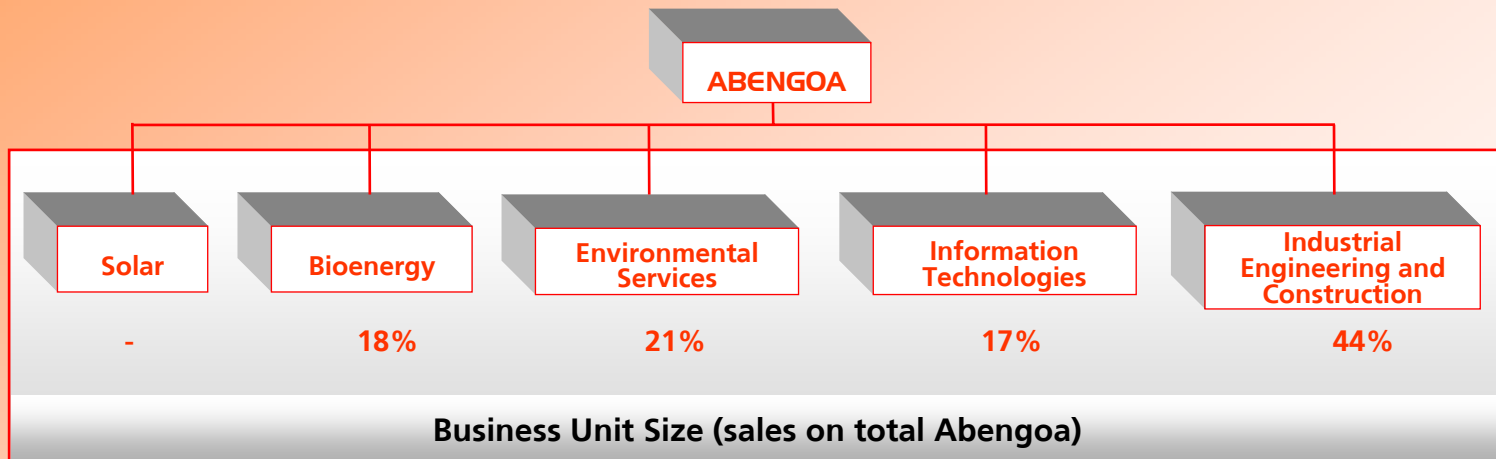


Brussels  
January 2008



Abengoa is a technological company that applies innovative solutions for sustainable development in the infrastructures, environment and energy sectors. It is present in over 70 countries where it operates through its five Business Units: Solar, Bioenergy, Environmental Services, Information Technology, and Industrial Engineering and Construction.

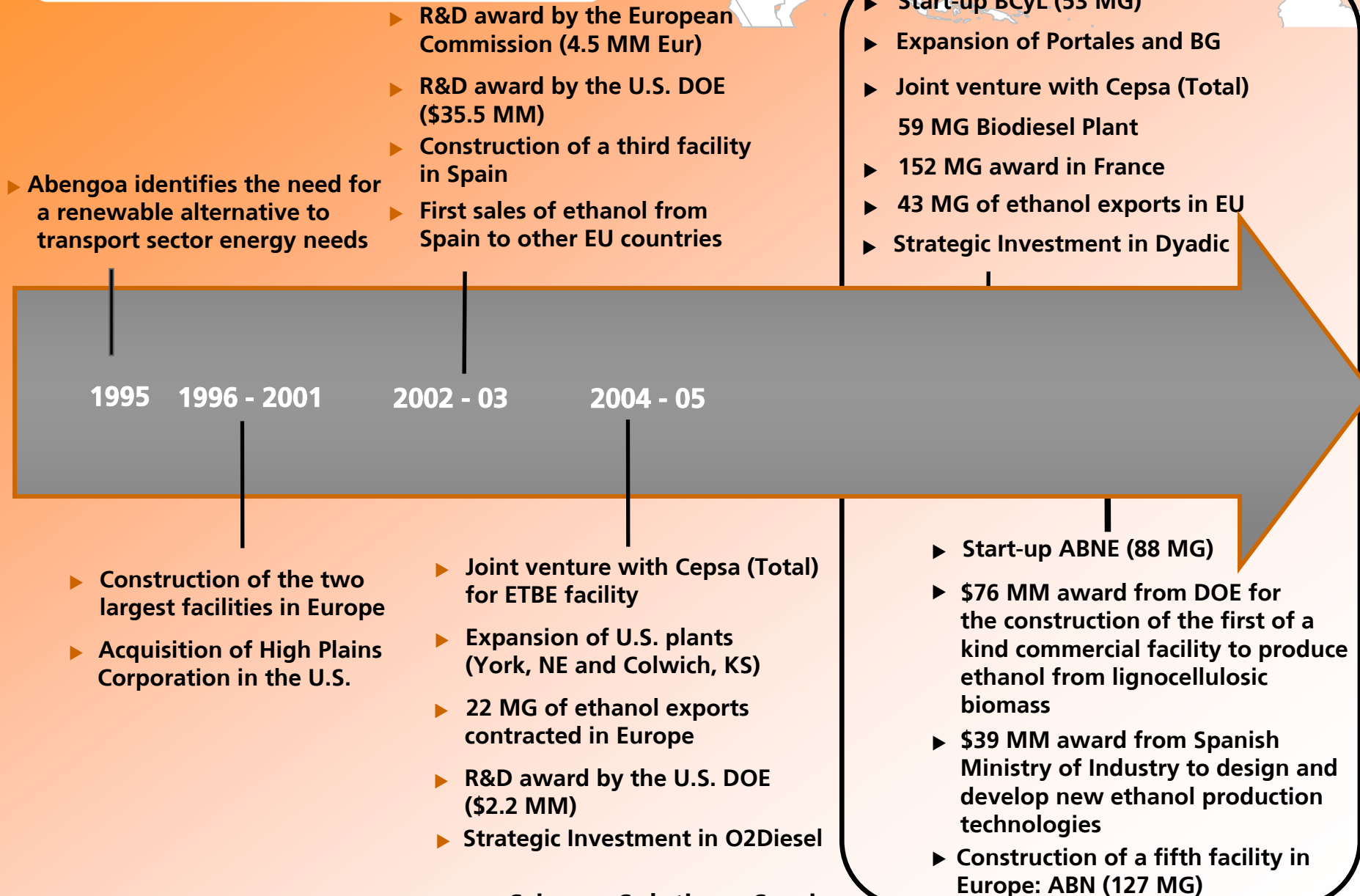
Abengoa is a listed company in the Madrid Stock Exchange.



Abengoa Bioenergy produce energía a partir de fuentes renovables, contribuyendo al objetivo de Abengoa que se centra en el desarrollo sostenible

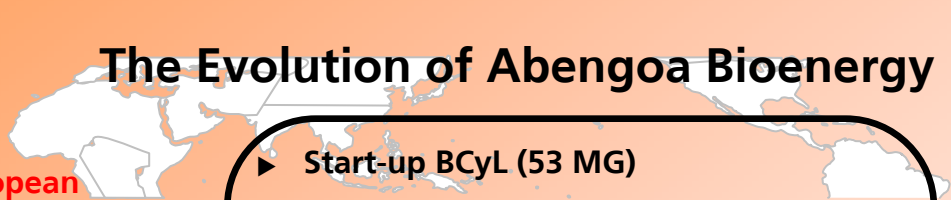
# ABENGOA BIOENERGY

## The Evolution of Abengoa Bioenergy



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## The Evolution of Abengoa Bioenergy



- ▶ Abengoa identifies the need for a renewable alternative to transport sector energy needs
- ▶ R&D award by the European Commission (4.5 MM Eur)
- ▶ R&D award by the U.S. DOE (\$35.5 MM)
- ▶ Construction of a third facility in Spain
- ▶ First sales of ethanol from Spain to other EU countries

- ▶ Start-up BCyL (53 MG)
- ▶ Expansion of Portales and BG
- ▶ Joint venture with Cepsa (Total) - Refinery Plant
- ▶ Expansion in France
- ▶ Ethanol exports in EU
- ▶ Investment in Dyadic

**Technology Development is Critical for the Future of the Sector**

1995 1996 - 2000

- ▶ Construction of the two largest facilities in Europe
- ▶ Acquisition of High Plains Corporation in the U.S.
- ▶ Construction of two plants in Colwich, KS
- ▶ 22 MG of ethanol exports contracted in Europe
- ▶ R&D award by the U.S. DOE (\$2.2 MM)
- ▶ Strategic Investment in O2Diesel

- ▶ Start-up ABNE (88 MG)
- ▶ \$76 MM award from DOE for the construction of the first of a kind commercial facility to produce ethanol from lignocellulosic biomass
- ▶ \$39 MM award from Spanish Ministry of Industry to design and develop new ethanol production technologies
- ▶ Construction of a fifth facility in Europe: ABN (127 MG)

# ABENGOA BIOENERGY

## The Global Ethanol Player

Ravenna, NE \* (330 MI)

Lacq \* (250 MI)

York, NE (210 MI)



EU (MI)	2006	2007	2008
Production	540	540	790
Construction *	250	730	480

Portales, NM (115 MI)



Colwich, KS (95 MI)



Netherlands\* (480 MI)



Cartagena (150 MI) La Coruña (190 MI) Salamanca (200 MI)

US (MI)	2006	2007	2008
Production	420	750	750
Construction*	330		



Abengoa Bioenergy is the main ethanol producer

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**European  
using own Technology  
through the World  
In Line with SRA and  
SDD**

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Salamanca (200 MI)



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Abengoa Bioenergy is the main ethanol producer



Our vision as part of a sustainable energy system

Market evolution

Step by step Process

**ETBE & E5**  
Co-existence  
in the EU

**Ethanol  
Mandate in  
EU (E5)**

**Ethanol mandate (RFS) and  
MTBE Phase-out in US**

**Massive  
introduction  
of higher  
ethanol  
blends:  
E10, E20, E85  
E-Diesel**

**Commercial  
ethanol  
production  
from hybrid  
lignocellulosic  
biomass and  
cereal hybrid**

**Commercial  
ethanol  
production  
from  
lignocellulosic  
biomass stand  
alone**  
  
**New products  
from biomass**

Areas

ABNT Plan

- Increase actual yield
- Open new markets

Projects

- Residual starch conversion
- New uses (E-diesel, E85)

Objectives

- Yield 440 m3/ton (2.91 gal/bu)
- Captive fleets

ABNT Plan

- Production from Biomass
- Increase DDGS added value and develop new coproducts from biomass
- Energy crops
- Gasification/Catalysis and enzymatic hydrolysis
- Fiber conversion, protein isolate
- Biorefinery concept
- Energy crops
- Ethanol competitiveness

**Short Term**

**Medium-Long Term**



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In Line with SRA and SDD

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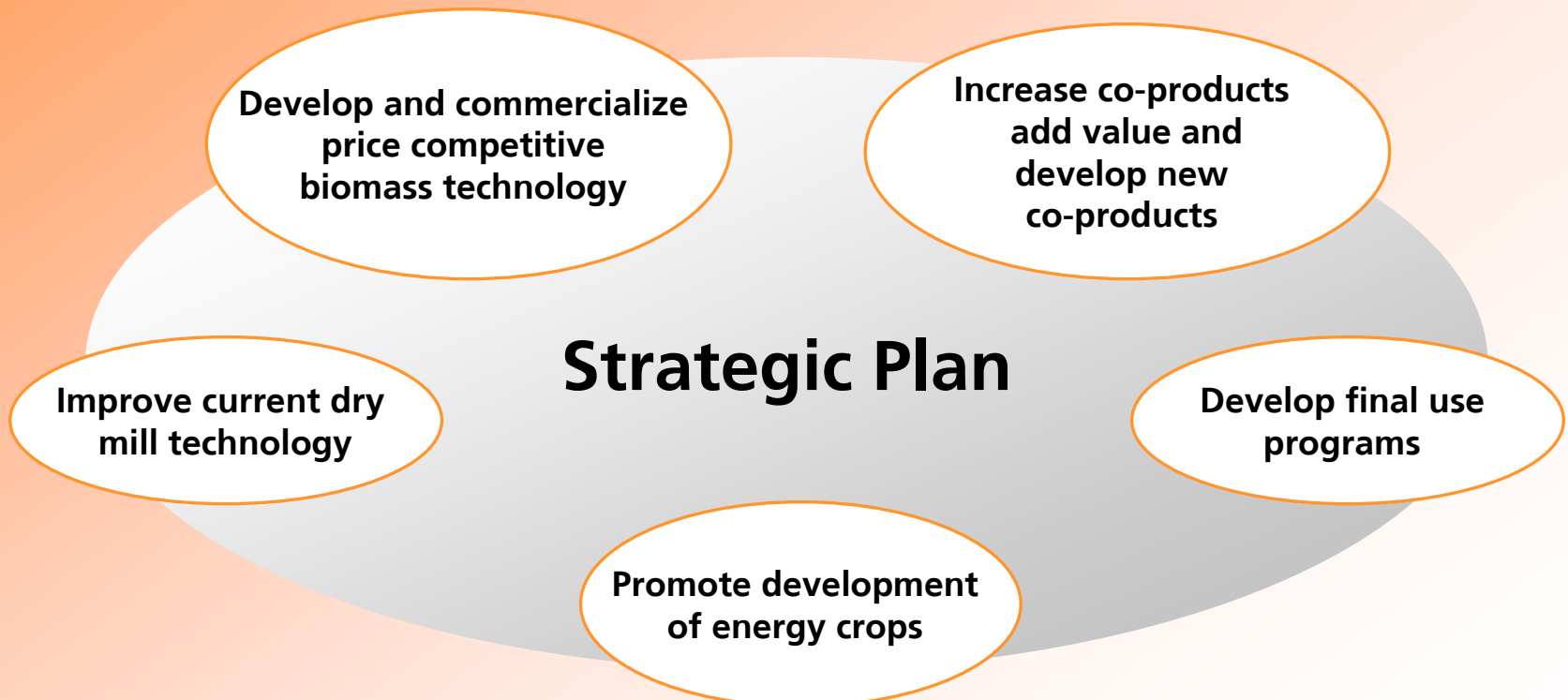
Short Term

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### ABNT Strategy

- Abengoa Bioenergy carries out its activities related to new technologies through its subsidiaries companies ABNT in US and EU
- More than 55 investigators in Europe and US working in R&D
- Use partnerships, JVs and shareholder stake in equity to identify and develop production technologies and new price competitive applications





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**In Line with SRA and SDD Strategic Plan**

Develop and commercialize price competitive biomass and bioenergy

Develop new co-products

Improve current dry mill technology

Develop final use programs

Promote development of energy crops



### Biomass Demonstration Plant in BCL (Salamanca, Spain)

- ▶ Capacity : 5 Ml/y
- ▶ Raw material : Wheat and Barley Straw
- ▶ Technology : Enzymatic Hydrolysis (glucose)
- ▶ Objective : Demonstrate biomass-to-ethanol process technology at commercial scale
- ▶ Start-up Operations : End 2007



### Residual Starch Pilot Plant in York (NE, US)

- ▶ Capacity : Not significant
- ▶ Raw material : cereal (flexible)
- ▶ Technology : Dry-mill cereal technology
- ▶ Objective : Achieve higher starch conversion
- ▶ Start-up Oper. : Operating



### Biomass Pilot Plant in York (NE, US)

- ▶ Capacity : Not significant
- ▶ Raw material : corn stover
- ▶ Technology : Enzymatic Hydrolysis (glucose & xylose)
- ▶ Objective : Competitive process with grain ethanol
- ▶ Start-up Oper. : Mid 2007



### Technology Development

- York Pilot Plant (DOE)
  - Phase I
  - Phase II
- BCyL biomass Demonstration Plant
- Hybrid DOE Project

Pilot scale

Demo scale

Commercial scale

### BCyL Biomass Plant

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### Technology Development

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In Line with SRA and SDD

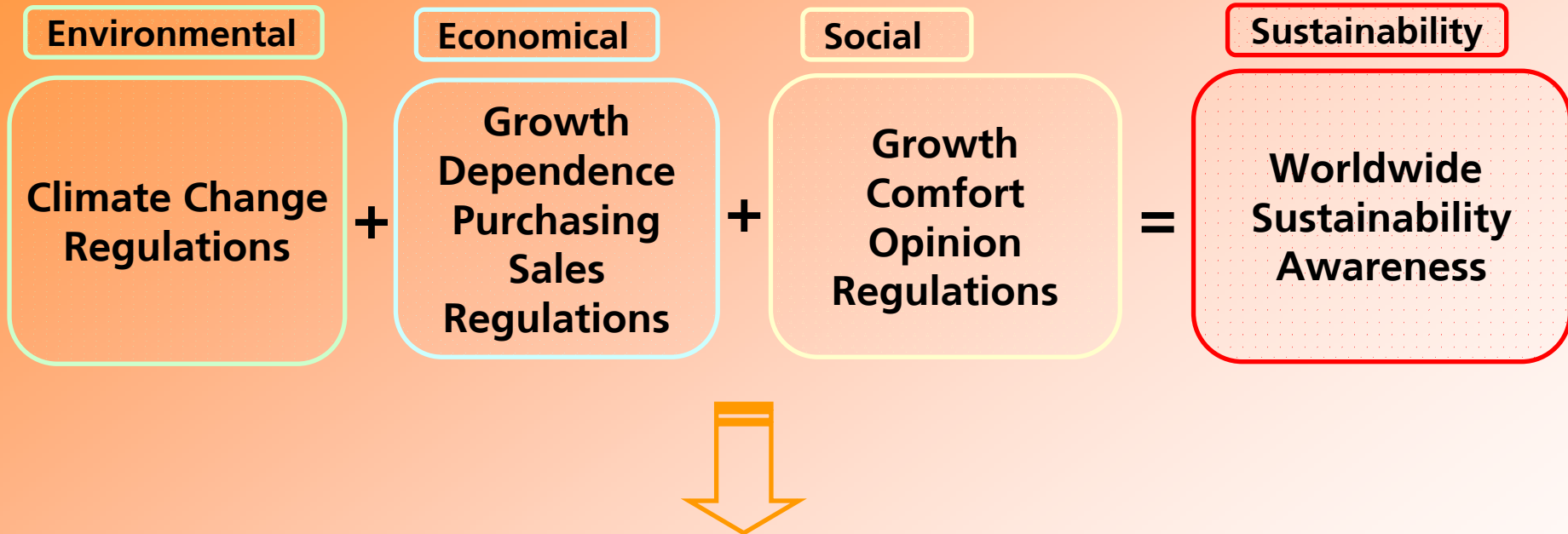
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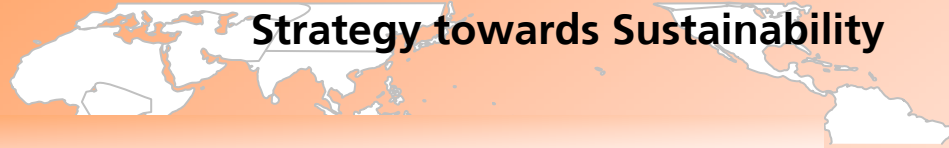


## Why being Sustainable?



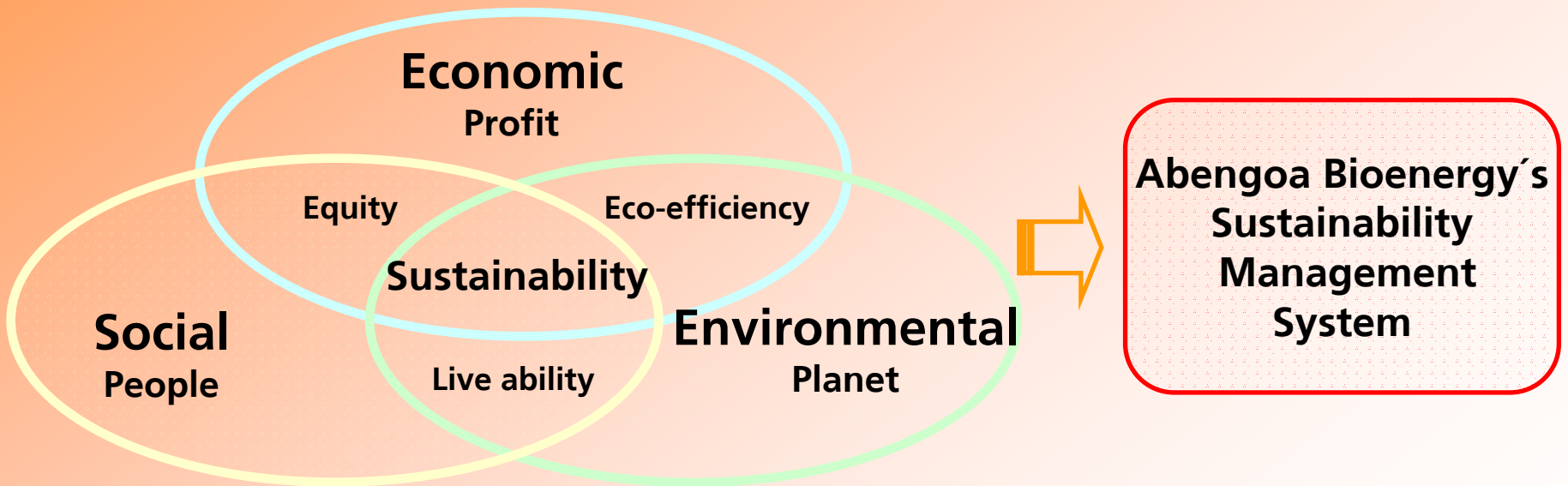
It is needed to develop and implement a Sustainability System

- Tool to take decisions → Decisions
- Achieve an equilibrium between external requirements (inputs) and (outputs) → Actions
- Be ready for actual tendencies and regulations → Improvements

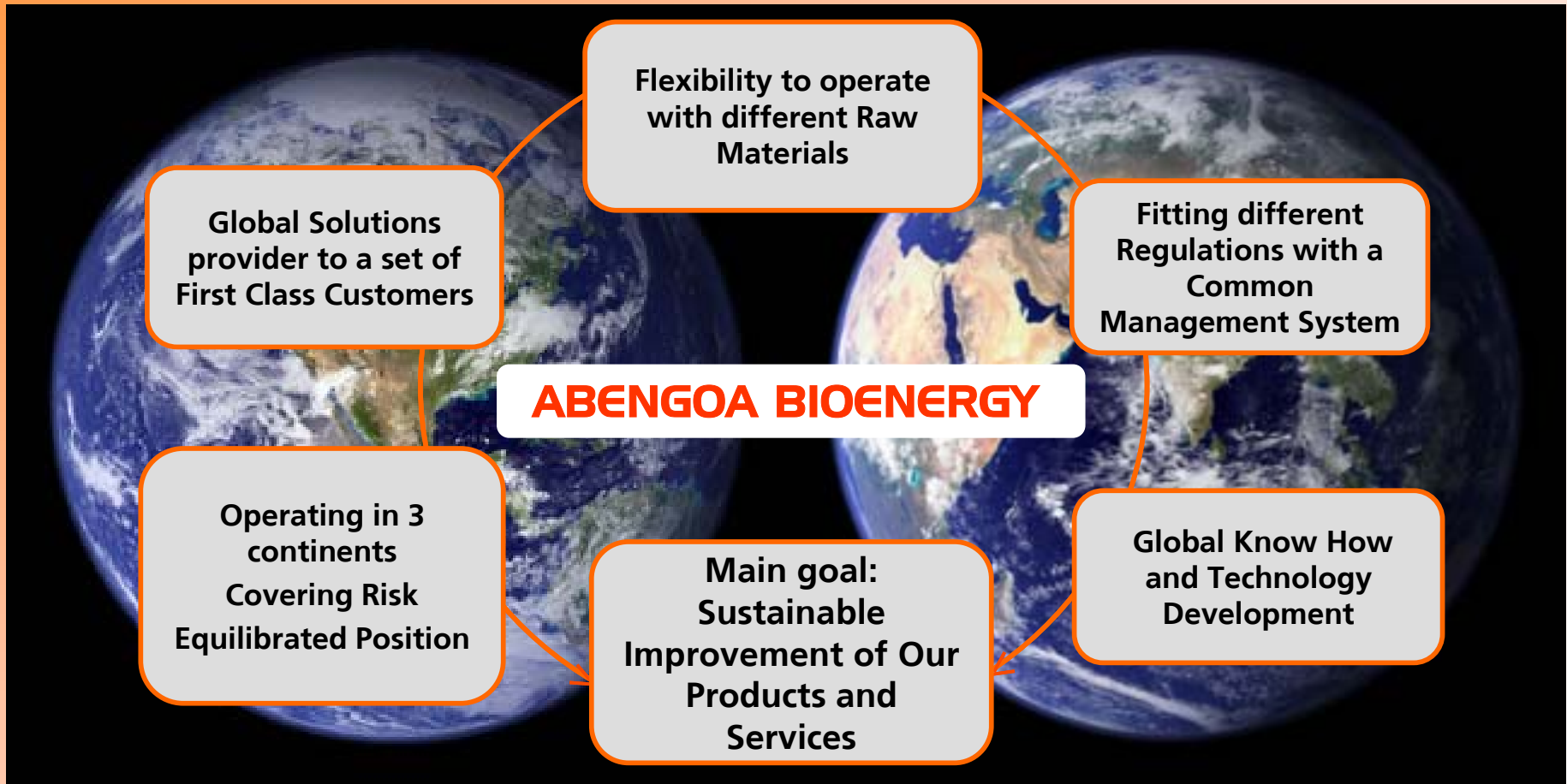


### Our vision

We have to act, improve and manage Business Unit activities, based on external and internal fluxes coming from the three main areas of Sustainability



### A Global Company needs to be Sustainable





### A Global Company needs to be Sustainable





## Conclusions



## Conclusions

### Assumptions

- Biofuel market presents enormous growing expectative
- Biomass production is necessary to make viable a sustainable growing global biofuel market
- The development of lignocellulosic raw material market (energy crops) is a main issue to make possible biomass technology development
- Biofuel market must grow under stable conditions to let technological advances deployment

### Abengoa Bioenergy activities

- AB targets the main market assumptions
- AB is developing technology in the main research areas **in line with SRA and SDD**
- AB works to push main sector necessities: raw material and bioethanol markets deployment **in line with SRA and SDD**

Our research activities tries to bring Abengoa Bioenergy as technological leader in a growing market